

DEVELOPMENT IMPACT REPORTING FY22 - Tigo (Tanzania)



INDICATOR	IMPACT EXPECTED	BASELINE	TARGET	FY22 OBJECTIVE	FY22 ACHIEVEMENT	COMMENT
Average increase of subscribers annually	Increasing subscribers by an average of 0.6 million each year from 2021 to 2025	-	0.6m p.a.	Achieve 0.6m Net Adds	Achieved 1.1m Net Adds	
New antennas (# of new antennas)	Increasing 4G network coverage by adding approximately 1,250 new antennas (of which an estimated 80% will be 4G) into Tanzania and Zanzibar	-	1,250	Activate 4G on 194 sites in Dar es Salam and 45 sites in Zanzibar	97% completed in Dar 100% completed in Zanzibar	
Percentage of new antennas that are 4G		-	80%	Full Modernization of Dar es Salam of 666 sites (2G/3G/4G in all sites)	98% completed	
Deployment of tower fiber (km)	Extending access to affordable mobile services and accelerate digitalization by the deployment of 450 km of tower fiber to meet high-speed internet	-	450 km	15 km of Fiber Cable Extension	100% completed	
Number of users on the Tanzania MFS platform (#, users)	Increasing the number of user's on Tanzania's MFS from the current platform of 6.6 million users and 49 banks, which is expected to improve financial inclusion by expanding affordable MFS in the country	6.6m	-	7.3% YoY growth to reach 7.3m RGS60 users	8.0m RGS60 users as of Dec22	
Number of banks on the Tanzania MFS platform (#, banks)	Empowering SMEs and entrepreneurs by providing accessible pay in and pay-out capabilities through the expansion of MFS in the country	49	-	On-boarding as many SMEs and providing access to our bulk pay solution	292 new corporates accounts onboarded, with a total value of TZS90bn	
Women on staff in country (% of women)	Aiming to reach 40% of women on staff in Tanzania, an increase from the 30% on staff in 2021	30% (2021)	40%	Increase woman representation by 10%	33% of total staff	
New jobs (#, jobs)	Creating employment opportunities by adding over 80 local jobs in Tanzania and Zanzibar	-	80	Convert 28 staff from under graduate trainee program into permanent contracts and in-sourcing of key roles Expand sales force	22 full time employees and 82 contractors were hired during 2022 (all Tanzanian citizens)	

DEVELOPMENT IMPACT REPORTING FY22 - Togocom (Togo)



INDICATOR	IMPACT EXPECTED	BASELINE	TARGET	FY22 OBJECTIVE	FY22 ACHIEVEMENT	COMMENT
Availability of 3G services (% of population)	Increasing availability of 3G services from 96% of the population to 98.6% by the end of 2022	96%	98.6%	98.6%	98.0%	Focus on improving network availability on existing sites, with the deployment of 70 new sites to achieve 98.6% target postponed to H1'23
Availability of 4G services (% of population)	Increasing availability of 4G services from 65% of the population to 96.5% by the end of 2022	65%	96.5%	96.5%	95.5%	Deployment of 70 new sites to achieve 95.5% target postponed to H1'23
Availability of 5G services (% of population)	Deploying 5G pilot projects, which are expected to support 5% 5G coverage in populated areas with over 50 5G sites by the end of 2022, up from 20 5G sites and 2% coverage in populated areas as of 2021	2%	5%	30 new sites to reach a total of 50 sites	13 new sites deployed to reach a total of 33 sites	Due to IP/MPLS upgrade postponed to Q1'23, we will reach 50 sites only in Q2'23
Togocom's networks (Gbps)	Improving international connectivity and expanding Togocom's networks from 60 Gbps to 100 Gbps by the end of 2022	60 Gbps	100 Gbps	100 Gbps National capacity	100% completed	
Additional fiber connections for high-speed fiber network (km)	Expanding Togocom's high-speed fiber network by 268 km of additional fiber from Kabou to Cinkassé and 29 km of additional fiber from Aneho to Afidenyigba to secure access to CLS WACS in Togo	-	297	Closing Kabou to Cinkassé Backbone	100% completed	
Number of mobile networks (#, sites)	Increasing Togocom's mobile networks to up to 1,075 sites, allowing for nearly 100% access to the 4G network by the end of 2022	-	1,075	1,075 total sites	1,004 total sites	Deployment of 70 new sites postponed to H1'23
Women on staff in country (% of women)	Focusing on reaching 35% of women on staff in Togo, from 31% in 2021	31% (2021)	35%	35% women on staff	29% women on staff	20 women hired during 2022, representing 26% of new hired due to lack of female candidates for certain positions
Construction of primary schools¹⁹ (# of schools)	Supporting the construction of four primary schools in Togo through the Axian Foundation	-	4	Construct 4 primary schools	100% completed through the program Nunya Togocom	

DEVELOPMENT IMPACT REPORTING FY22 - Towerco of Uganda (Uganda)



INDICATOR	IMPACT EXPECTED	BASELINE	TARGET	FY22 OBJECTIVE	FY22 ACHIEVEMENT	COMMENT
Land mass coverage area in country	Broaden the service coverage area in the country from 68% land mass coverage to 95% land mass coverage by 2025, as targeted by the Uganda Communications Commission	68%	95%	20%-25% additional coverage target from MNOs	Achieved 72% overall land mass coverage	
4G Network coverage (% of population)	Increase the internet coverage for both the 4G networks in Uganda	-	-	10% additional coverage target from MNOs	Achieved 1.9m new data users to reach 52% penetration	
5G Network coverage (% of population)	Increase the internet coverage for both the 5G networks in Uganda	-	-	-	-	5G not yet launched, targeted in the next 2-3 years. Ongoing negotiations with regulator on spectrum
Solar powered sites (% of applicable areas)	Further utilize green energy by deploying solar powered sites in more than 70% of cases	-	>70%	Solar on all Off grid Sites	Achieved on 66% of off grid sites	Remaining 34% to be completed by Q1'23
New jobs (#, jobs)	Hire skilled and unskilled laborers as well as permanent and temporary employees from 2022 to 2025, creating employment opportunities in Uganda with the expectation of creating over 30 new jobs over the life of the bond	-	30	6 new hires	9 skilled full time employees (all Ugandan citizens)	